



StorageConsole: Professional Services Virtual Residency

D a t a s h e e t

MAXIMIZE the return on your APTARE investment by leveraging an APTARE Professional Services Virtual Resident expert.

Benefits

- Accelerate your ROI
- Get help from the experts
- Free up resources for other business and IT objectives
- Train your global staff

An APTARE Global Professional Services Virtual Resident will share expertise on a wide range of APTARE software products and will impart in-depth knowledge drawn from past field experiences with optimizing data storage and backup environments. As a highly effective communicator, this consultant will work hand in hand with you to streamline your operational process by eliminating the need to manually track storage or backup status. This service, tailored to your specific requirements, results in real-time, customized executive and operational dashboards that support your standard operating procedures.

Virtual Resident consultants can help with your specific custom reporting requirements that may not be available in the APTARE out-of-the-box reports. The resident consultant builds a relationship with your organization, understands your business and compliance/auditing needs and develops a relevant operational and business strategy to make the most of the data that has been collected.

Customer Benefits

- On-site/remote expertise to help you transform and optimize your storage and backup infrastructure
- Offer visibility into your multi-vendor environment by developing customized storage and backup reporting, such as executive dashboards and day-to-day operations reports based on your requirements
- Proactive storage capacity planning using APTARE software products and solutions

- Continuous support for complex custom reports, data collection roll-outs and upgrades
- Effective knowledge transfer, training and in-depth documentation

APTARE Professional Services Virtual Residents:

- Provide in-depth business and technical expertise on APTARE software products and solutions in complex storage and backup environments
- Access a vast APTARE knowledge base and work hand in hand with your team, sharing implementation best practices and domain expertise
- Offer expertise in advanced custom report development across the entire suite of APTARE products, including best practices for the integration of APTARE's products with your company's enterprise IT infrastructure
- Perform assessments on your existing storage and backup infrastructure
- Recommend storage and backup operational improvements
- Optimize the APTARE software portal and data collector components
- Upgrade the APTARE portal and data collector environments to the latest APTARE product versions
- Invite key technical personnel from your company to APTARE roadmap and product planning meetings so as to get your valuable feedback aligned with your future IT needs.

Peace of Mind

Virtual Resident consultants offer “peace of mind” by augmenting your staff with proactive guidance relevant to your storage and backup solutions, thereby freeing up your resources to concentrate on other business and IT objectives.

Our consultants have access to a global pool of APTARE in-house engineering and support experts to review your on-going challenges and to assess your future storage and backup IT reporting and monitoring requirements

Services Delivery

Virtual resident consultant will work with your organization remotely with on-site consultation provided as needed

Call our sales department at:
866.927.8273 (Ext. 4104) or +1 408.871.9848
to learn more about our program benefits.



APTARE[®]

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