



## APTARE Professional Services Consultants

## D a t a s h e e t

**Maximize** your investment in APTARE software by leveraging the unmatched expertise of our world-wide network of APTARE Professional Services Consultants. Our consultants are extremely knowledgeable about our software products and will share their first-hand, in-the-field experience fulfilling backup and storage needs for customers in a wide variety of industries.

APTARE Professional Services Consultants take the time to truly understand your business and compliance auditing requirements. They can help you make the most of your collected data by developing customized reports that are relevant to your operational and business strategy. In addition to improving your overall capacity utilization rate, they will build a long-term relationship with your organization, providing you with a superior return on investment (ROI).

### APTARE

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## Services Offerings

### ProLaunch Service

Accelerate your implementation by leveraging APTARE Professional Services Consultants' expertise to transform and optimize your storage and backup utilization using APTARE's suite of products for your global deployment.

- Accelerate deployment of your APTARE solution by ensuring a smooth, reliable and timely implementation
- Maximize ROI with our structured methodology, proven best practices and unparalleled technical expertise
- Educate your staff through knowledge transfer, training and in-depth documentation

### Consulting Service

Full or part-time APTARE Professional Services Consultants provide day-to-day operational services and develop business/operational reports to give you visibility into your data storage growth and eliminate the need for manual tracking.

- On-site/remote expertise transforms and optimizes storage and backup infrastructure

- Customized storage and backup reporting, such as executive dashboards and day-to-day operations reports, based on your requirements
- Proactive storage capacity planning using APTARE software products and solutions
- Continuous support for complex custom reports, data collection roll-outs, and upgrades
- Access to a large pool of APTARE in-house engineering and support experts
- Customized training programs for staff education

### Training Service

With either Instructor-led or web-based training, APTARE Services equips your team with the essential core knowledge about APTARE's suite of products.

- Educate your team with APTARE cloud-based training solutions
- Become knowledgeable about administering APTARE solutions from an operational prospective
- Learn how to develop custom business, executive and line-of-business reports on storage infrastructure utilization

Call our sales department at:

**866.927.8273 (Ext. 4104) or +1 408.871.9848**

**to learn more about our program benefits.**